



**BENCHMARKING PHARMACY
 BENEFIT COST (PMPY)**

According to the latest data available, pharmacy expenditures increased 2007/2006 year- over-year by 12%. [Numbers quoted are per-member-per-year, PMPY.]

- Costs increased 10.9% at HMOs owned by corporations, to \$432.28 from \$389.85 in 2006.
- Pharmacy costs PMPY were 19.4% higher for all integrated health care system HMOs (\$421.96) and 11.7% higher for HMOs overall (\$394.72) in 2007.

COMMENT:

Compare your experience to these HMO averages. Increases are a product of drug cost, frequency (number of prescriptions / member / year), and the benefit coverage that defines brand/generic drug mix.

**US HOUSEHOLDS POSTPONED OR
 CANCELLED TREATMENT**

New research finds that 20% of US households postponed or cancelled treatment over the past year, a sharp increase over the same period in 2006. Among those who postponed or cancelled care, 24% of households cited cost as the primary reason. In addition, a total of 30% of households cited difficulty paying for healthcare; that number increases to 45% among lower-income households.

Source: Thomson Reuters Pulse, May 2009.

**DRUGS THAT LOST
 PATENT PROTECTION**

May 2009		
BRAND NAME	GENERIC NAME	INDICATION
CLOLAR	clofarabine	Leukemia
COMTAN	entacapone	Parkinson's
STALEVO (50 – 200)	carbidopa; entacapone; levodopa	Parkinson's
ADENOSCAN	adenosine	Artery Dilation

COMMENT: Check your formularies to ensure that patients are paying generic copays for these drugs.

**J-CODE CALCULATOR™
 SOLVING SPECIALTY INJECTABLE
 PRICING PROBLEMS**

Pro Pharma has just released its 2nd Quarter 2009 nationally acclaimed J-Code Calculator™ to our clients! How much time and money are you spending on Injectable Billing? Are your revenue margins decreasing? Do you want to increase revenue during this challenging economic time? If you can say yes to any of the above, contact Pro Pharma today to see how we've standardized billing for Injectables, and show you how to cut costs and increase revenues immediately!

You will see immediate results, but not if you delay!

For information call Carol Stern at:
 (818)701-5438
 or via email at:

carol.stern@propharmaconsultants.com
 to order your copy with monthly/quarterly updates.

COMMENT: Consider informing members of cost savings measures to stretch their copay dollars. Suggest discount pharmacy programs (e.g., \$4 generics) and that they ask their physicians for cheaper generics or brands in the same category. An emphasis on less expensive formulary options should also be considered.

RE-DESIGNED WEBSITE

Please visit our newly redesigned webpage in Flash Format at

www.propharmaconsultants.com.

We would appreciate any feedback to make your Pro Pharma web surfing experience more pleasant, and informational. Please submit your comments to info@propharmaconsultants.com. Thanks!

The image shows a screenshot of a website interface for Pro Pharma Pharmaceutical Consultants, Inc. The main content is a table titled "JCode Calculator" with columns for Drug, Brand, Generic, Strength, Package, Price, and Comments. The table contains several rows of data, including drug names like "Acetaminophen 325 mg Tablet" and "Ibuprofen 200 mg Tablet". The interface includes a search bar at the top and a footer with the company name and contact information.

[\(click here to our website and go to Products/Services – JCode Calculator for more information and a web demo\)](#)

www.propharmaconsultants.com

Pro Pharma Pharmaceutical Consultants, Inc. has assisted Payers and Providers for over 23 years to Maintain Quality while Controlling Costs.

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