

## **Medical Specialty Rebates**

Pro Pharma Provides Complete Transparency to Medical Specialty Rebate Collections to Lower the Cost-of-Goods Sold

This program provides fully transparent identification, analysis, submission and collection of medical specialty utilization for payers and manufacturers.

Contracts are between Plans/Employers/Coalitions and Manufacturers to ensure complete knowledge of submissions and payments. All results are documented for accounting purposes.

#### **Summary Analysis Outputs:**

- Provide an output Rebatable Drug File with filters for potential 340b Providers and supporting NDC codes for rebate review
- Manage the preparation and submission for rebate collections and overall management of manufacturers for recovery of fees for every rebate receipt
  - All data submitted to manufacturers is sterilized to remove individual identifiers of patients and physicians.

### Implementation and Process

- Analyze 12 months of medical data to help you decide which manufacturers to contact and which drugs to select
- 2. Arrange for manufacturer contracts for selected drugs
- 3. Submit usage data to the manufacturers for applicable rebates
- 4. Validate rebate receipts, including valid deductions for accounting

### **CONTACT US**

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# **About Pro Pharma & ProData Analytics**

**Pro Pharma Pharmaceutical Consultatns, Inc.** is a multi-service, woman owned, privately held consulting firm offering a vast portfolio of services to public and private entities including self-insured employers, unions, public employers, for-profit hospitals and integrated health networks, health care insurance companies, worker's compensation insurers, small-to-medium sized HMO's, and physician groups.

Established in 1986, Pro Pharma's consulting services are grounded in the use of data and the communication of that information to define benefit trends, drivers and other analytical indicators.

Pro Pharma has developed IT capabilities over the last 30 years that focus on Standardization and Analysis of Integrated Data Sets (i.e., Medical Encounter, Member, Provider, Pharmacy Claim detail, etc.), for audit work, oversight and mangement of PBMs and for control of specialty medical costs and programs.

**Pro Data Analytics** was formed to focus on data analytics in all industires. ProData has significant expertise in Programming, Systems Analysis, and Data Analysis.

Pro Data Analytics has been supporting Clients who need:

- Assistance building their own analytics internally
- A bridge analytics to outsource while developing inhouse
- Back Office Support (hosting) for those clients who require more comprehensive "just in time" support
- Specific one-time analyses that can be addressed quickly

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