



Quality Management Program™

Improving Quality Prescribing Decisions for Your Members, Without Having to Change Your Benefits

Our methodology is to integrate clinical therapeutics with prudent business principles to achieve cost contraction as a result of improved quality management.

The Quality Management Program™ Utilizes:

Patient Specific Queries™

- Identifying gaps in care and managing improvements by directing change and monitoring that change to achieve better clinical effectiveness and lower risk

Treatment Calendar™

- Identifying the most complicated patients by aggregating the various edits from our Patient Specific Queries for improved quality of care with a clinical approach

Trend Management™

- Oversight of financial trend and clinical usage

Our approach to manage pharmacy costs includes communication with Providers:

- Education
- Problem flagging
- Feedback on performance
- Patient education & involvement

Physicians will prescribe cost effectively when they are included in planning and implementation. Payers can expect to see performance improvement savings of 8-11%.

The goal is to educate prescribers in therapeutic decision-making and cost-effective prescribing, which is consistent with managed care contracts. These programs can integrate effectively with Client/Health Plan and PBM drug-switching programs if currently in use or planned for by Client.

The results are improved quality-prescribing decisions for your members, without having to change your benefits.

CONTACT US

P.O. Box 280130

Northridge, CA 91328-0130

(888) 701 - 5438

info@propharmaconsultants.com

info@prodataanalytics.net

PROPHARMA
PHARMACEUTICAL CONSULTANTS, INC.



Patient Specific Queries™

Pro Pharma analyses all pharmacy and medical data monthly for compelling clinical edits. These reports identify categories of edits as effectiveness problems, elevated risk concerns, and opportunities for improving utilization or cost savings. There are over one-hundred reports, but some of the most compelling show: compliance problems, duplicate therapy, medications discouraged for age or gender, dosing concerns, polypharmacy, coordination of care, and drug-induced disease. Each clinical report is prioritized on a 10 point scale so problems can be prioritized for management purposes.

Reports can be viewed in total by prescriber and/or patient. They can also be evaluated by category. The results of reports identified for all prescribers and patients are trended over time to identify performance improvements.

PSQs are also included in the Quality Management Program™ that identifies and drives drives quality improvements down to the patient level for appropriate management.

PSQs Provide Answers to:

- ***What are the high priority risks to my population?***
- ***Who is responsible for managing these risks?***
- ***How have the risk changed over time?***

CONTACT US

P.O. Box 280130
Northridge, CA 91328-0130
(888) 701 - 5438
info@propharmaconsultants.com



www.propharmaconsultants.com
www.prodataanalytics.net

Treatment Calendar™

Pro Pharma Treatment Calendar™ is a proprietary program comprised of Artificial Intelligence rule sets, which allow for quality, utilization and cost comparisons by peer-to-peer, peer-to-best in class, peer to national norms, peer to local norms.

Pro Pharma uses clinical protocol to analyze patient encounter data and diagnoses for required exams, tests, and medications.

Every month the staff can use Treatment Calendar™ to schedule patients for the appropriate services for those individual patients.

Treatment Calendar™ is a:

- *Quality tool for benchmarking*
- *Tool to align provider and payer incentives by focusing on actionable patient specific quality improvements*
- *Risk management tool to identify therapy that doesn't comply with national norms*
- *Tool to graphically identify gaps in compliance.*

Product Features:

- *Analysis of complicated and integrated data sets*
- *Inexpensive compared to the high cost of other Disease Management*
- *Inexpensive with respect to medical and pharmacy benefit costs*

CONTACT US

P.O. Box 280130
Northridge, CA 91328-0130
(888) 701 - 5438

info@propharmaconsultants.com



PRO PHARMA
PHARMACEUTICAL CONSULTANTS, INC.



Trend Management™

Pro Pharma's Trend Management™ analyses target the therapeutic categories and medications responsible for the largest changes in drug spend year-over-year and month-over-month.

When coordinated with Physician Profiles, Trend Management™ provides solutions to:

- Which prescribers and patients drive the drug spend?
- What changes can be made to reduce spend?
- How do we know if spend has been reduced?

Important client benefits are:

- Identification of medications experiencing the greatest cost inflation
- Identification of therapeutic categories containing opportunities for spend reduction

CONTACT US

P.O. Box 280130
Northridge, CA 91328-0130
(888) 701 - 5438

info@propharmaconsultants.com

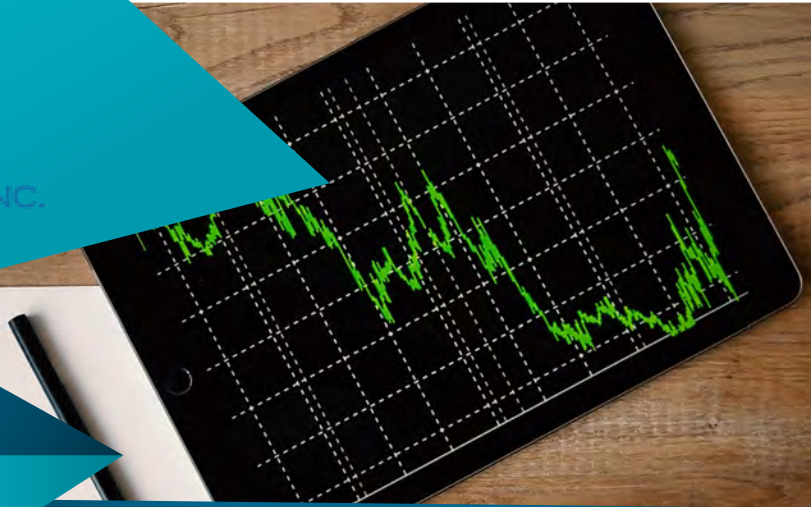
www.propharmaconsultants.com
www.prodataanalytics.net



PRO PHARMA
PHARMACEUTICAL CONSULTANTS, INC.



PRODATA
ANALYTICS



Analytics at Your Fingertips

With the right tools - Anyone can be an Analyst

Having data at your fingertips is a management imperative. Having analytics that are easy to use and interpret is a crucial management tool.

While big data employs specialized mathematical tools, the technology marketplace has moved much of the simple analyses to reporting that can be used on the desktop or mobile environments.

Pro Pharma and ProData Analytics have developed tools that will bring analytics to the manager who is not an analyst. Many of these tools rapidly, efficiently, and graphically utilize integrated claims data. An extensive list of filters makes it easy to customize your analyses.

The objective to analytics:

- *Identify cost and quality drivers*
- *Make predictions*
- *Develop action plans*
- *Trend results*

CONTACT US

P.O. Box 280130
Northridge, CA 91328-0130
(888) 701 - 5438
info@prodataanalytics.net



www.propharmaconsultants.com
www.prodataanalytics.net



About Pro Pharma & ProData Analytics

Pro Pharma Pharmaceutical Consultants, Inc. is a multi-service, woman owned, privately held consulting firm offering a vast portfolio of services to public and private entities including self-insured employers, unions, public employers, for-profit hospitals and integrated health networks, health care insurance companies, worker's compensation insurers, small-to-medium sized HMO's, and physician groups.

Established in 1986, Pro Pharma's consulting services are grounded in the use of data and the communication of that information to define benefit trends, drivers and other analytical indicators.

Pro Pharma has developed IT capabilities over the last 30 years that focus on Standardization and Analysis of Integrated Data Sets (i.e., Medical Encounter, Member, Provider, Pharmacy Claim detail, etc.), for audit work, oversight and management of PBMs and for control of specialty medical costs and programs.

Pro Data Analytics was formed to focus on data analytics in all industries. ProData has significant expertise in Programming, Systems Analysis, and Data Analysis.

Pro Data Analytics has been supporting Clients who need:

- Assistance building their own analytics internally
- A bridge analytics to outsource while developing inhouse
- Back Office Support (hosting) for those clients who require more comprehensive "just in time" support
- Specific one-time analyses that can be addressed quickly

CONTACT US

P.O. Box 280130
Northridge, CA 91328-0130
(888) 701 - 5438
info@propharmaconsultants.com
info@prodataanalytics.net